# workbook



sierraandsage.com



#### Tools

Tape In Extensions 2 Clips Tail Comb Dry Shampoo Don't Let me Down Hair Grips

#### Who are Tape-Ins For?

Most clients. Use professional judgement on extreme thin, fine or brittle hair.

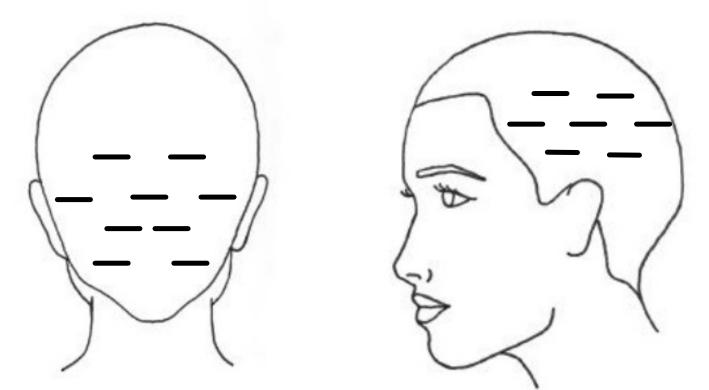
#### **Pricing:**

Charge separately for hair and installation. Supply & Demand. Market Research. Always require a deposit.

### **Color Matching:**

We recommend using at least 2 colors to create the most natural blends. Make sure the extensions are not darker than the natural base

## PLACEMENT



WORKING WITH BRICK LAYER PLACEMENT ALLOWS FOR MORE NATURAL MOVEMENT. IT ALSO ENSURES LESS WEIGHT ON YOUR CLIENTS NATURAL HAIR- MAKING IT LESS PRONE TO DAMAGE. WORKING IN HORIZONTAL SECTIONS, MAKE SURE YOU ARE PLACING THE TAPES 1/4 INCH OFF THE SCALP AND PARALLEL TO YOUR SECTION. ALWAYS MAKE SURE YOUR TAPE IS TWO FINGER WIDTHS AWAY FROM THE HAIRLINE AT ALL TIMES.

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